

## Message Text

UNCLASSIFIED

PAGE 01 SEOUL 06439 240604Z  
ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 CCO-00 PASO-00 /021 W  
-----034686 240621Z /11

R 240447Z JUL 78  
FM AMEMBASSY SEOUL  
TO SECSTATE WASHDC 2456

UNCLAS SEOUL 6439

E.O.11652: NA  
TAGS: BEXP, KS  
SUBJ: VISIT OF ERNEST B.K. OHRENSTEIN, VARIAN EXPORT CORP.

TO: MR. ERNEST B.K. OHRENSTEIN  
MARKETING MANAGER  
WESTERN PACIFIC OPERATIONS  
VARIAN EXPORT CORP.  
611 HANSEN WAY  
PALO ALTO, CA 94303  
TEL: 415-493-4000  
CABLE: VARINT

1. THE EMBASSY HAS RECEIVED YOUR LETTER OF JULY 14, 1978,  
CONCERNING YOUR INTEREST IN LOCATING A REPRESENTATIVE  
IN KOREA AND LOOKS FORWARD TO YOUR VISIT IN MID-AUGUST.  
PLEASE CONTACT THE COMMERCIAL SECTION AT 72-2601,  
EXT. 4150 UPON ARRIVAL.

2. IN CONNECTION WITH YOUR VISIT WE SUGGEST YOU MAKE  
USE OF OUR "REPFIND" SERVICE, WHICH HAS HELPED MANY OTHER  
U.S. EXPORTERS. IT INCLUDES OFFICE SPACE IN OUR TRADE  
CENTER, ASSISTANCE IN SETTING A SCHEDULE OF APPOINTMENTS,  
COMMERCIAL INTELLIGENCE, AND EXCLUSIVE USE OF A  
SECRETARY/INTERPRETER. COST OF THIS SERVICE IS A NOMINAL  
DOLS 25 PER DAY. THIS SUM COVERS ADVANCE WORK AS WELL AS  
FIRST DAY OF VISIT AND IS NOT REFUNDABLE. SHOULD YOU  
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WISH TO USE THE "REPFIND" SERVICE PLEASE SEND A CHECK  
FOR \$25 PAYABLE TO U.S. EMBASSY, SEOUL. PAYMENT OR  
ADDITIONAL DAYS, AT SAME DAILY RATE, MAY BE MADE AFTER  
YOUR ARRIVAL. REGARDS, ROGER C. NOTTINGHAM, COMMERCIAL  
OFFICER, COMMERCIAL SECTION, AMERICAN EMBASSY, SEOUL,  
KOREA.  
GLEYSTEN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978SEOUL06439  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780302-1180  
**Format:** TEL  
**From:** SEOUL  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780727/aaaaawon.tel  
**Line Count:** 64  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 812df96d-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1906772  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISIT OF ERNEST B.K. OHRENSTEIN, VARIAN EXPORT CORP. TO: MR. ERNEST B.K. OHRENSTEIN MARKETING MANAGER  
**TAGS:** BEXP, KS  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/812df96d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014